

EXHIBITOR PROSPECTUS 2024

The Exhibition Dedicated to Medical
Device Design & Manufacturing

2024 **9.25-27**

Shanghai World Expo Exhibition &
Convention Center Hall 1 & Hall 2

Co-located Event



Quality
Expo China

ADTE

Advanced
Active Device
Tech Expo



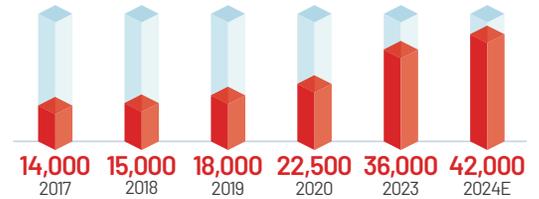
informa markets

Medtec China

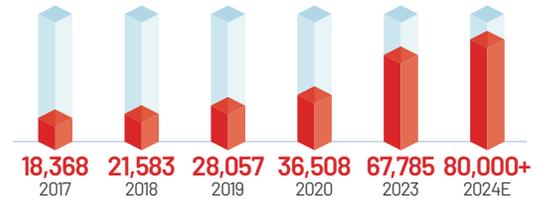
As one stop in the Medtech world's series of events held by Informa Markets that have covered medical manufacturing markets across the globe for more than 40 years, Medtec China is dedicated to serving as a high-quality community for medical device R&D and production technology field, and providing innumerable ideas and possibilities for the development of China's local medical device manufacturers and support for multinational medical device manufacturers to set up production and R&D bases in China as well as business development in this rapid and complexed new world.

Medtec China 2024 will be held in Hall 1 & Hall 2 at Shanghai World Expo Exhibition & Convention Center in September 25-27, 2024 and it will gather about 1,000 exhibitors and over 80,000+ visitors from different regions in the world, join us and make sure you don't miss the business opportunities in soaring China market at the world-leading exhibition dedicated in Medical Device Design and Manufacturing Industry in China.

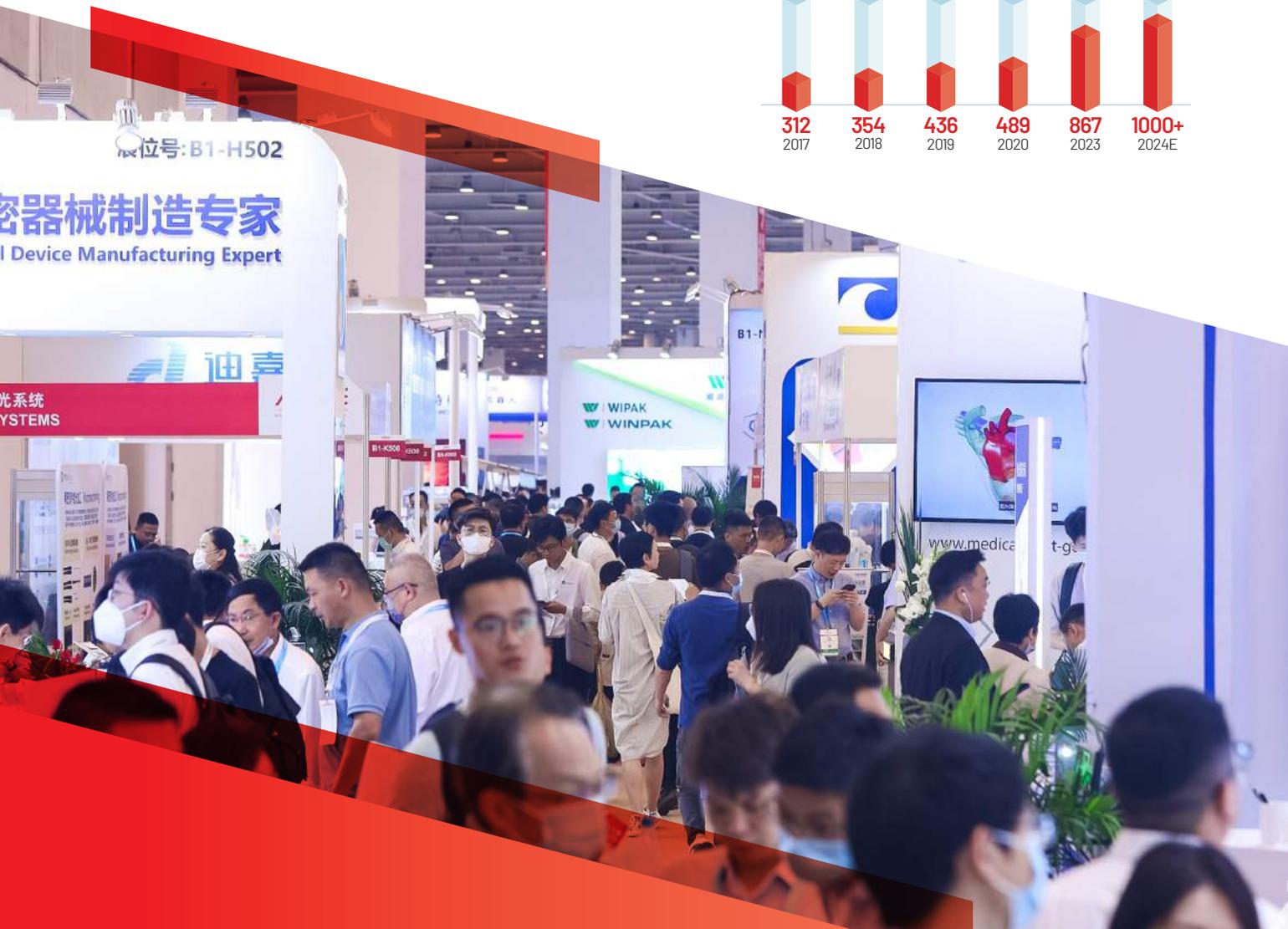
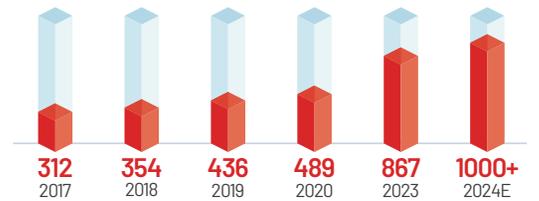
Medtec China Scale (m²)



Visits



Exhibitor Number



● Visitor Analysis



Visitors are delighted with Medtec China 2023



Visitors have the authority to make purchasing decisions or recommendations



Visitors would suggest the performance to colleagues or peers

● Visitors Geographical Breakdown



China

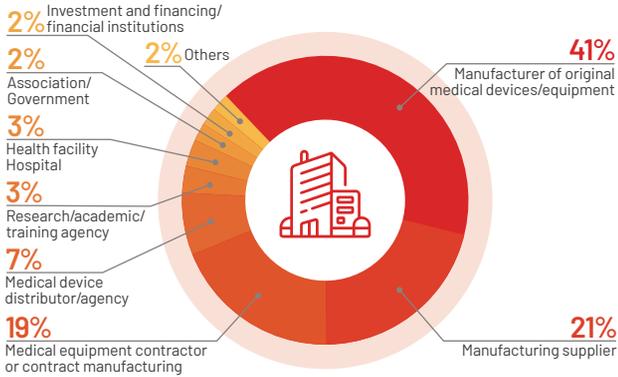


Other Asia

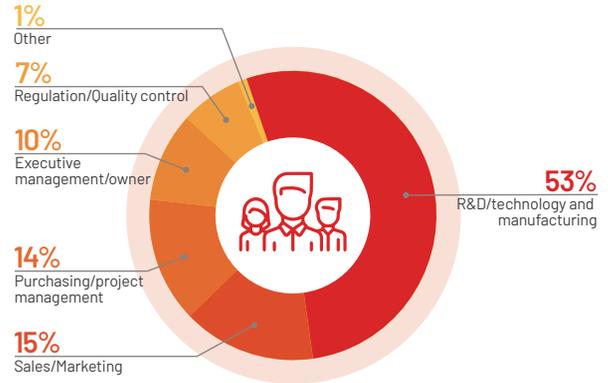


Outside of Asia

● Visitors by Company Function



● Visitors by Job Description



● Purpose of Visiting

83.6%

For business networking purposes

60.96%

To find new suppliers, products, and technology solutions

51.28%

To purchase or gather information for a purchasing decision

88.21%

For commercial communication

Voice of Visitors



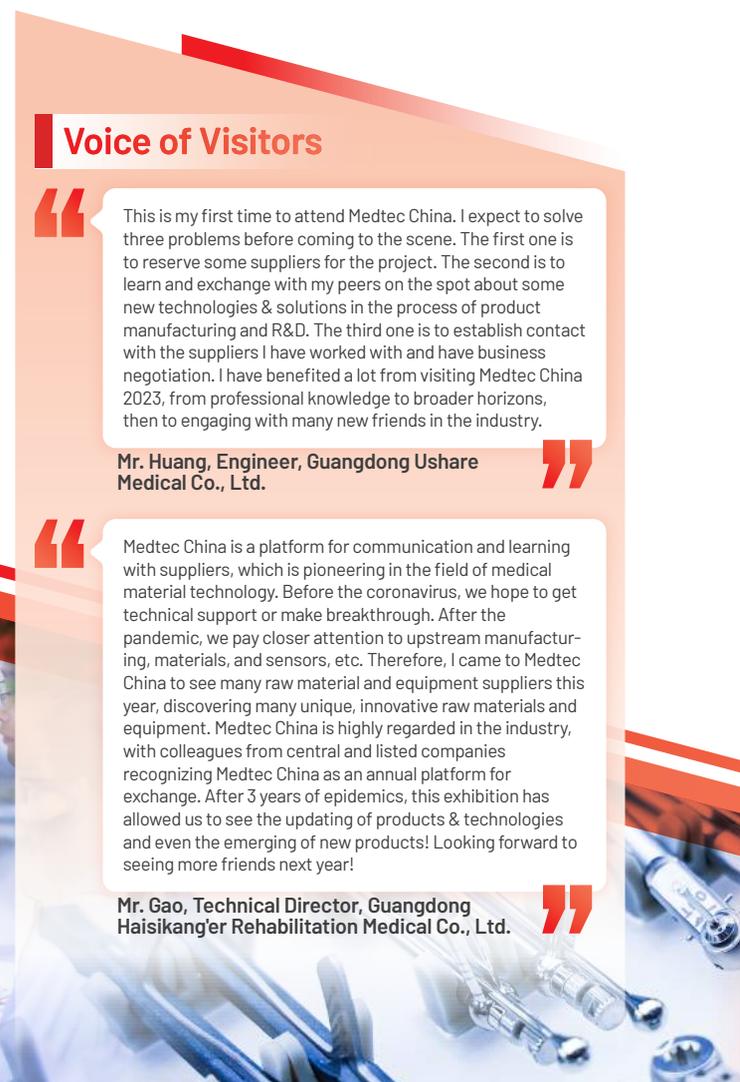
This is my first time to attend Medtec China. I expect to solve three problems before coming to the scene. The first one is to reserve some suppliers for the project. The second is to learn and exchange with my peers on the spot about some new technologies & solutions in the process of product manufacturing and R&D. The third one is to establish contact with the suppliers I have worked with and have business negotiation. I have benefited a lot from visiting Medtec China 2023, from professional knowledge to broader horizons, then to engaging with many new friends in the industry.

Mr. Huang, Engineer, Guangdong Ushare Medical Co., Ltd.



Medtec China is a platform for communication and learning with suppliers, which is pioneering in the field of medical material technology. Before the coronavirus, we hope to get technical support or make breakthrough. After the pandemic, we pay closer attention to upstream manufacturing, materials, and sensors, etc. Therefore, I came to Medtec China to see many raw material and equipment suppliers this year, discovering many unique, innovative raw materials and equipment. Medtec China is highly regarded in the industry, with colleagues from central and listed companies recognizing Medtec China as an annual platform for exchange. After 3 years of epidemics, this exhibition has allowed us to see the updating of products & technologies and even the emerging of new products! Looking forward to seeing more friends next year!

Mr. Gao, Technical Director, Guangdong Haisikang'er Rehabilitation Medical Co., Ltd.



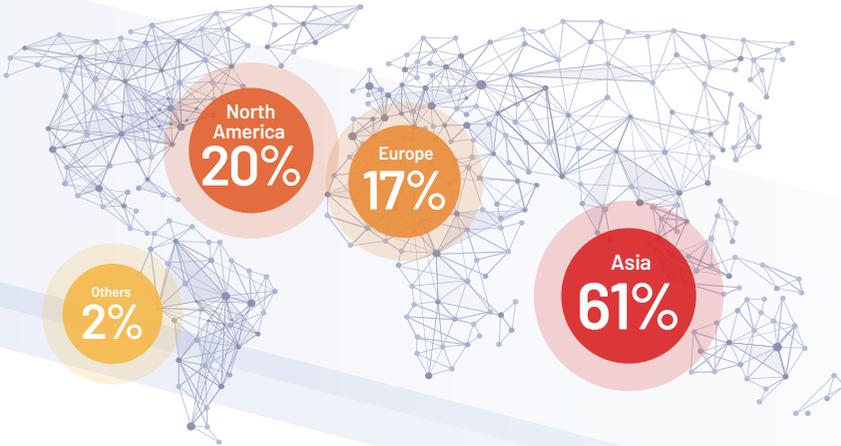
Key Visitors Who Attended in 2023 (TOP150)

Company	Job Title	Company	Job Title
3M	Material Engineer	Covidien	Marketing Manager
Medtronic, Inc.	R&D Manager	Cardiolink Science	Director
Johnson & Johnson Medical (Shanghai) Ltd.	Supply Chain Engineer	Lepu Medical Technology (Beijing) Co., Ltd.	Engineer
Johnson & Johnson Medical (Suzhou) Ltd.	Engineer	Yinyi (Liaoning) Biotech Co., Ltd.	Procurement Manager
Philips	Manager	MAOJET Medical device (Suzhou)Co., Ltd.	Procurement Engineer
B. Braun Medical	R&D Engineer	AccuPath Medical(Jiaxing)Co., Ltd.	Manager
BD Medical Devices (Shanghai) Co., Ltd.	Procurement Engineer	Kunshan DEYI Plastic Co., Ltd	Quality Engineer
Siemens-Varian Medical Systems	R&D Director	Micro-Tech (Nanjing) Co., Ltd.	Engineer
Stryker (Suzhou) Medical Technology Co., Ltd.	Process Manager	Ningbo Jienscare Biotechnology Co., Ltd.	Engineer
Boston Scientific Medical Device Co., Ltd.	Lab Engineer	Nutricia Pharmaceutical (Wuxi) Co., Ltd.	Manager
Cardinal Health	Procurement Specialist	Peijia Medical (Suzhou) Co., Ltd.	Procurement Manager
Alere (Shanghai) Diagnostics Co., Ltd.	Quality Manager	Suzhou Automatic Research Institute,Tsinghua University	R&D Engineer
Terumo	Technical Engineer	Ride Precision Machinery (Suzhou) Co., Ltd.	President
Smith & Nephew (Shanghai) Co., LTD	Procurement Manager	Hitachi	Technical Engineer
Fresenius	Equipment Manager	ThermoFisher Scientific	Process Engineer
Shenzhen Mindray Bio Medical Electronics Co., Ltd.	Procurement Manager	Sinomed Neurovita Technology Inc.	R&D Manager
Getinge	Procurement Manager	Wego Orthopedic Materials Co. LTD	Procurement Director
Shanghai Microport Medical (group) Co., Ltd.	R&D Engineer	Shandong Visee Medical Device Co., Ltd.	Technical Engineer
OMRON	Procurement Manager	Shinva Ande Healthcare Apparatus Co., Ltd	Engineer
Yuwell Technology Center	Production Director	Shandong Shinva Medical	R&D Manager
Bluesail Group	R&D Engineer	Shanghai Changning Medical Technology Co., Ltd.	Engineer
Genesis Medtech	Procurement Manager	Shanghai Electric	Technical Engineer
Emerson	R&D Manager	Shanghai Jiao Tong University	Material Engineer
Autobio Diagnostics Co., Ltd.	R&D Engineer	Achieva Medical (Shanghai) Co., Ltd.	Technical Engineer
Shanghai Aohua Photoelectricity Endoscope Co., Ltd.	Supply Chain Director	Shanghai Jin Cheng Biomedical Technology Co., Ltd.	Engineer
Anhui Aerospace Biotechnology Co., Ltd	President	Shanghai Jingwei (Group) Co., Ltd.	Procurement Manager
BLT	Procurement Manager	Shanghai Lishui Medical Tech Co., Ltd.	Process Director
Beijing Advanced Medical Technologies Co., Ltd.	R&D Manager	EziSurg Medical Co., Ltd	Engineer
Beijing AmsinoMed Medical Co., Ltd.	Procurement Manager	Shanghai Eco Polymer Sci.&Tech.Co.,Ltd	Procurement Manager
Beijing Pins Medical Co., Ltd.	Engineer	Innovex Medical Co., Ltd.	Engineer
Beijing Tiandi Hexie Technology Co., Ltd.	Supply Chain Director	Shanghai Yingsheng Medical Technology Co., Ltd.	Production Manager
Beijing Xinnai Medical Technology Co., Ltd.	R&D Director	Shenzhen Peninsula Medical Co., Ltd.	President
Bain Medical Equipment (Guangzhou) Co., Ltd.	Procurement Director	SonoScape Medical Corp.	Procurement Manager
BIO Concept Co., Ltd.	Engineer	Medcaptain Medical Technology Co., Ltd.	R&D Director
Leo Med	R&D Manager	Shenzhen Salubris Biomedical Engineering Co., Ltd.	Director
Microport Sorin Crm(Shanghai)Co.,Ltd.	Supply Chain Engineer	Panasonic	R&D Manager
Trauson (China) Medical Instrument Co., Ltd.	Quality Manager	SuZhou LavaMed Co. Ltd.	Procurement Engineer
Double Medical Technology Inc.	Process Engineer	Suzhou Institute of Biomedical Engineering and Technology	Engineer
Draeger Medical Instruments Co., Ltd.	R&D Manager	JianLang Medical Devices Co., Ltd.	Procurement Engineer
Baxter Healthcare Company Ltd.	R&D Engineer	Reach Surgical, Inc.	R&D Engineer
Neusoft Corporation	R&D Engineer	GE	Engineer
Fudan University	R&D Director	Tuoren Group	Procurement Engineer
VINNO Technology (Suzhou) Co., Ltd.	R&D Engineer	Wego (Group) Co., Ltd.	R&D Manager
Audiowell Electronics (Guangdong) Co., Ltd.	Procurement Manager	Wego Shanghai institute	R&D Engineer
Guangdong Baihe Medical Technology Co., Ltd.	Procurement Director	Weihua Medical	Procurement Manager
BrosMed Medical Co., Ltd.	R&D Director	Wuhan United Imaging Healthcare Surgical Technology Co., Ltd.	R&D Engineer
Guangdong Pulse MEDICAL Technology Co., Ltd.	R&D Engineer	Lifetech Scientific (Shenzhen) Co., Ltd.	R&D Manager
Medprin Regenerative Medical Technologies Co., Ltd.	Procurement Manager	Synaptic Medical	R&D Engineer
Henan Tuoren HEALTH Technology Co., Ltd.	Material Manager	SciVita Medical Technology Co., Ltd.	R&D Engineer
Tuoren Beisite Medical Devices Co., Ltd	R&D Manager	Xinhua Surgical Instrument Co., Ltd.	R&D Director
Tuoren Medical Devices Group	R&D Engineer	Zhangjiagang Gaoilte Medical Treatment Appliance Co., Ltd.	Procurement Manager
Huawei Device Co., Ltd.	R&D Engineer	Yingjia Medical Instrument manufacturing (Shanghai) Co., Ltd.	Procurement Specialist
HENGRUI MEDICAL	Manager	Zhejiang University	R&D Engineer
Hangzhou Barty Medical Instrument Co., Ltd.	Procurement Engineer	Zhejiang University Kunshan Innovation Center	Engineer
Broncus Medical (China) Co., Ltd.	R&D Engineer	Zhejiang Curaway Medical Technology Co., Ltd.	Procurement Manager
Hangzhou Diming Medical Appliances Co., Ltd.	R&D Engineer	Canwell Medical Co., Ltd.	Manager
Hangzhou Tonglu Shikonghou Medical Instrument Co., Ltd.	Procurement Manager	Zhejiang Yinchili Medical Technology Co. LTD	Manager
Hangzhou Wei Qiang Medical Technology Co., Ltd.	Supply Chain Manager	Zhejiang Youlai Biotechnology Co., Ltd.	R&D Engineer
Hangzhou Korigin Medical Devices Co., Ltd.	President	Zhende Medical Co., Ltd.	R&D Director
HeMo (China) Bioengineering Co., Ltd.	Manager	Chinese Academy of Sciences	R&D Engineer
Hunan Endovascular Devices Co., Ltd.	Supply Chain Director	Shenzhen Institute of Advanced Technology, Chinese Academy of Sciences	R&D Director
Getain Biotech, Inc.	Manager	Suzhou Institute of Biomedical Engineering and Technology, Chinese Academy of Sciences	R&D Engineer
Jafron Biomedical Co., Ltd.	R&D Engineer	Zhongnuo Weitai Medical Technology (Suzhou) Co., Ltd.	President
Sinolinks Medical Innovation, Inc	R&D Engineer	Miconvey Technologies Co., Ltd.	Procurement Engineer
ZimmerBiomet (Changzhou)	Procurement Engineer	Zhuhai Pusen Medical Technology Co., Ltd.	Procurement Manager

Who Exhibited at Medtec China 2023 (Part)

- Medical Raw-Material**
- Filters and IV Products**
- Molding Services and Equipment**
- Medical Components**
- Adhesives and Adhesive Products**
- Microtechnology**
- Medical Automation**
- Medical Coating & Sealants**
- Medical Contract Manufacturing**
- Medical Tubing and Extrusion**
- Medical Packaging, Sterilization, Cleanroom**
- Quality Expo China**
- Advanced Active Device Technology Expo**
- Consultants**
- Additive Manufacturing**
- IVD R&D and Manufacturing Service**

Exhibitor Ratio



Key exhibit categories include

- R&D and Design Services
- Computing and Software
- Materials
- Adhesives and Adhesive Products
- Components
- Electronic Components
- Motors and Motion Control
- Pumps and Valves
- Filters and IV Products
- IVD
- Cleanrooms and Environmental Control
- Manufacturing Equipment
- Molding Services and Equipment
- Contract Manufacturing Services
- Tubing and Extrusion
- Surface Treatment
- Pharmaceutical Equipment and Services
- Testing, Metrology, Inspection and Calibration Equipment & Supplies
- Printing, Labeling, and Bar Coding
- Packaging and Sterilization
- Consultants

Voice of Exhibitors

AccuPath (Group) Co., Ltd. Geng Ming, Vice President of Marketing

Although Medtec China has not been carried out for three years, the quality and number of visitors on site has skyrocketed, which is positive for Medtec China and exhibitors. As an excellent channel to promote our products and showcase our image, Medtec China attracted many visitors to our booth for targeted procurement, which is very beneficial for conversion. Medtec China 2023 has become more sophisticated in terms of details and professionalism. Many promotion techniques including live broadcast have been used in a combined way. Going forward, we will attend Medtec China every year and hope to meet with our customers at each site.

Shanghai Jiuluo Mechanical And Electrical Equipment Co.,Ltd Zhang Cheng, General Manager of Marketing

Shanghai Jiuluo Mechanical and Electrical Equipment Co., Ltd has been working in the industry for 21 years and has been cooperating with Medtec China for 11 years. During this period, the scale of Medtec China has been expanding, and new fields and products keep emerging at the show every year, which is an opportunity for us to find potential customers in the field. This year, hundreds of new suppliers have been added to the show, and the concept of advanced medical equipment design and manufacturing services has also been included, bringing more professionals from other fields of medical devices to this show, as well as more potentials and business opportunities for brand exhibitors. This year, the organizer's more detailed supporting services and multi-channel publicity have made Medtec China a trending culture.

Mikron Industrial Equipment (Shanghai) Co., Ltd. Zhou Xiaolai, General Manager

As a major exhibitor of Medtec China, Mikron witnessed the 3-year postpone from Shanghai to Suzhou, and has been accompanying Medtec China, for more than ten years. In this year's exhibition, we have seen the cutting-edge technologies in the global industry. The thematic forums, including Advanced Automation Medical Device Manufacturing Technology Forum, were also crowded with people, so that our self-developed innovation achievements received feedback from the market and professionals, helping companies to improve their technological capabilities. We hope that Medtec China will be better and better in the future, enabling us to make more customers at Medtec China.

HaaenClean Environmental Engineering Co., Ltd. Bi Xiwen, Marketing Manager

HaaenClean Group is very pleased to attend Medtec China, which provides an excellent platform for medical device R&D companies to showcase their products. At this year's show, we met old friends we have been working with for many years and made many new customers & friends to discuss the cutting-edge technology of ethylene oxide (EO) treatment in the medical device sterilization industry. At HaaenClean's booth, our efficient EO treatment solutions also won the attention of domestic and international customers, who highly appreciated our EO treatment solutions that achieve digital real-time monitoring and 99.99% exhaust gas treatment efficiency. Moreover, we learned the latest trends in the medical sterilization industry through relevant academic forums and exchanges with our peers, which provide the basis for our development strategy. In fact, HaaenClean has been paying great attention to the "carbon neutral strategy" and "energy saving and consumption reduction" measures in the 14th Five-Year Plan, and we hope to drive the digital change of EO governance in medical sterilization industry through our self-developed technologies. Thanks so much for the organizer's dedication to Medtec China, and hope Medtec China will be better in the future.



Exhibit Forms

Shell Plus

Facilities per stand 9m²:

- Fascia board (with English and Chinese company name and stand number)
- 1 reception table
- 1 round table
- 3 chairs
- 1 glass cabinet
- 1 power socket (500W), 3 spotlights
- 1 dustbin and carpet
- Labour to install and dismantle included
- No substitution



Raw Space

Only the space for the booth will be provided for your own booth-which needs prior inspection and approval.

Exhibition Sponsor

Participate as an Exhibition sponsor contains online and offline promoting solutions, any interests please contact us, you can find contact on the last page.

Conference Sponsor

Join as a sponsor of conferences meeting your target customers onsite, any interests please contact us, you can find contact on the last page.

Trend-setting Education Sessions: 4 Industry Focuses of Regulation, Quality, Technology, and Market & Investment

Medtec China 2023 invited 85 keynote speakers from the government, enterprises, and agencies to talk about hot topics targeting Regulation, Quality, Technology, and Markets. Three days of education activities including more than 106 sessions provided participants with the latest Medical Device Industry information and a highly valued communication platform, attracting 3,500 conference delegates participated in onsite forums, conference, and activities. They can have in-depth instruction and discussions with peers.

“MDIT Forum and Regulation Summit 2023” included:

Regulation Track	Chinese Regulatory Updates and Compliance
Quality Track A	Advanced Medical Device Life Cycle Risk Management
Quality Track B	How to Manage QSR Compliance with FDA Regulations
Technology Track A	Boosters for the Birth of Medical Devices-Innovative Medical Materials/Accessories and Precision Machining
Technology Track B	Plastic Molding Technology in Medical Device Manufacturing
Technology Track C	Precision machining equipment and Technology Forum
Technology Track D	Overseas advanced medical manufacturing technology
Technology Track E	3D materials and technology application in Medical Device
Technology Track F	The 6th Conference of Medical Device Design
Technology Track G	The 8th IIMD China Summit-Implantable and Interventional Medical Device
Technology Track H	Technology Development of New Type Medical Dressings
Technology Track I	Seminar of advanced Technology of Medical Bonding and Welding
Technology Track J	Advanced Active Medical Device Technical Forum
Technology Track K	The 5th Session of Pack&Ster Hub
Technology Track L	Core component and technology Seminar of dental products
Technology Track M	Quality Focus - Medical device life cycle risk management
Technology Track N	The 4th Advanced Automation Medical Device Manufacturing Technology Forum
	The 4th Edition of Regulatory Lecture: Practice for Product Compliance and Market Launch
	The 7th Market Report Track of Medical Device Industry

Concurrent Activities: An Efficient Interacting Platform for Exhibitors and Visitors



Regulatory Lecture

The 4th Edition of Regulatory Lecture focused on “Best Practice for Product Compliance and Market Launch”. Keynote Speakers from WuXi AppTec China Medical Device Testing Center, BSI China, and MID-LINK BIOMEDICALTECHNOLOGY GROUP joined this session and shared their insightful views.



The 7th Market Report Track of Medical Device Industry

To serve the needs of visitors to capture industry trends, Medtec China invited consulting companies such as Frost & Sullivan Great China, BGICO-WIN (SHENZHEN) PRIVATE EQUITY CO.,LTD, China Medical Device Industry Association to the show to share the latest market reports covering the medical device industry, the entire medical industry, and the new growth points and changes in the medical device market.



Quality Focus

Medtec China has a co-located show, Quality Expo, for establishing a resource exchange platform for people working in quality control. This year's show gathered many high-quality testing companies such as Techmax Info Tech, KEYENCE, MARPOSS, Wuxi Rely-Measure Measurement Technology, Shanghai Heartpartner Testing Equipment to exhibit, as well as hold a Quality Expo conference focusing on quality control, which provided a professional communication platform for quality engineers.



Advanced Manufacturing Focus

Medtec China 2023 paved the new launch of conferences theming at Active Medical Equipment. Topics including “Advanced Medical Device Life Cycle Risk Management”, “Advanced Active Medical Device Technical Forum”, “The 4th Advanced Automation Medical Device Manufacturing Technology Forum”. Specialists from Chinese Academy of Sciences Research Institute, Institute of Integrated economy, and Technology of Mechanical Industry Instrument, SGS-CSTC Standards Technical Services Co., Ltd. exclusively explained the key points and difficulties.

Medtec China 2023 Sponsors of the Conference



Must-Know Data of Medtec China

	Medtec China 2020	Medtec China 2023
 Exhibition Scale	22,500m ²	36,000m ²
 Exhibiting Companies	489 exhibitors from 21 regions and countries of the world	867 exhibitors from 22 regions and countries of the world
 Visitor Attendance	36,508 total visits from 7,021 companies 64% were first-time visitors	67,785 total visits from 9,130 companies 67% were first-time visitors
 Conference Programme	18 Theme Conferences 76 Guest Speakers	19 Theme Conferences 85 Guest Speakers
 Speech Activities	82 sessions	106 sessions
 Conference Delegates	1,700+ delegates	3,500+ delegates

Why Exhibit?

01 Reach a large proportion of the booming market

The Chinese medical device market has shown outstanding performance in recent years. As of 2020, the market size reached approximately CNY734.1 billion, with a year-on-year growth rate of 18.3%, which is nearly four times the global medical device growth rate. Thanks to a high level of growth rate, China has become the world's second-largest medical device market only after the United States. The market size of the device sector is expected to grow at a compound annual growth rate of about 14% in the next five years and will exceed trillions by 2023.

20 years dedication in medical device industry, Medtec China, known for its authority and influence, has gradually become one of the professional exhibitions of medical device design and manufacturing technology, which is a platform for you to tap into the niche market and seize excellent business opportunities, and it is also an indispensable business service partner for you.

02 Communicate face to face with decision makers

Engage in face-to-face communication with technical and procurement personnel from tens of thousands of medical device manufacturers and capture potential buyers such as R&D directors and procurement managers from listed or multinational groups, 80% of whom have procurement decision-making rights or participation rights.

03 Go Global to Build International Brand

As a powerful global influencer, Medtec China attracts international exhibition groups from the United States, Germany, Singapore, Europe, Japan, and other countries every year. Additionally, Medtec China collaborates with nearly ten overseas media partners to link global customer resources. China Medical Device Manufacturer Online (CMDM) also provides a window for the world to expand global business opportunities.

04 Advertise brand and new products/technologies

Start building up your industry leadership by becoming keynote speaker at MDi Forum & Regulation Summit to present products, technologies, and solutions, as well as interaction with peers and buyers to improve customer loyalty.

05 Grasp Market Trends

Renowned experts from governments, associations, universities, and medical device manufacturers are invited to participate in MDi Forum and Regulation Summit 2023, which provide insights into regulations, quality, technology, and market trend, enabling enterprises to learn cutting-edge industry dynamics and formulate precise development strategies.



More information: en.medtecchina.com

MedTech World's Media & Events Cover Medical Manufacturing Markets Across the Globe

BIOMEDevice
 MD&M MINNEAPOLIS
 BIOMEDevice
 MD&M WEST
 MD&M EAST

Stuttgart, Germany 2024
 MedtecLIVE with T4M
 Connecting the medical technology supply chain

MedTechWorld China
 Medtec
 Technology - Networking - Education

Japan
 Medtec



MedtecLIVE
 June 18-20, 2024
 Stuttgart, Germany



Medtec Japan
 April 17-19, 2024
 Big Sight Exhibition Centre
 Tokyo, Japan



Medtec China
 September 25-27, 2024
 Shanghai World Expo Exhibition
 & Convention Center
 Shanghai, China



MD&M WEST
 February 6-8, 2024
 Anaheim Convention Center
 Anaheim, CA



MD&M EAST
 June 10-12, 2025
 Jacob Javits Convention
 Center
 New York, NY



MD&M Minneapolis
 October 10-11, 2023
 Minneapolis Convention Center
 Minneapolis, MN



BIOMEDevice San Jose
 November 15-16, 2023
 Santa Clara Convention Center
 Santa Clara, CA



BIOMEDevice Boston
 September 20-21, 2023
 Boston Convention & Exhibition Center
 Boston, MA

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Market Promotion

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Visit and Media Cooperation

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